



OVER 300 CAMPUSES ALREADY UNDERSTAND WHY WE'RE SO SUCCESSFUL.

AS THE ONLY COMPANY FOCUSED ON CAMPUS HEALTH,

WE MAKE IT POSSIBLE FOR HEALTH CENTERS,

COUNSELING CENTERS AND ATHLETIC DEPARTMENTS

TO BILL INSURANCE COMPANIES AS IN-NETWORK PROVIDERS.

THAT MEANS SAVING STUDENTS MONEY WHILE CREATING

EXTRA REVENUE FOR SERVICES YOU ALREADY PROVIDE.

USING OUR CUTTING EDGE SOFTWARE,

YOU CAN ELIMINATE INEFFICIENCIES AND UNWANTED COSTS.

NExTT KIOSK

NExTT KIOSK CREATES AN AUTOMATED SELF CHECK-IN PROCESS FOR STUDENTS, ENABLING THEM TO ENTER AND UPDATE THEIR HEALTH HISTORY INFORMATION.

FEATURES

- Self-Treatment
- Check-in for appointments
- Paperwork signed on screen
- Document preventive treatments
- Finger Print Scanner (biometric readers) for easy, fast and accurate login
- Works in Athletics, Health & Counseling
- Touch screen monitor
- Custom colors & your school logo
- Portable
- IP restricted
- All data logged into NExTT
- Capture daily weigh-ins
- Check in and out, ex. drug test and study hall



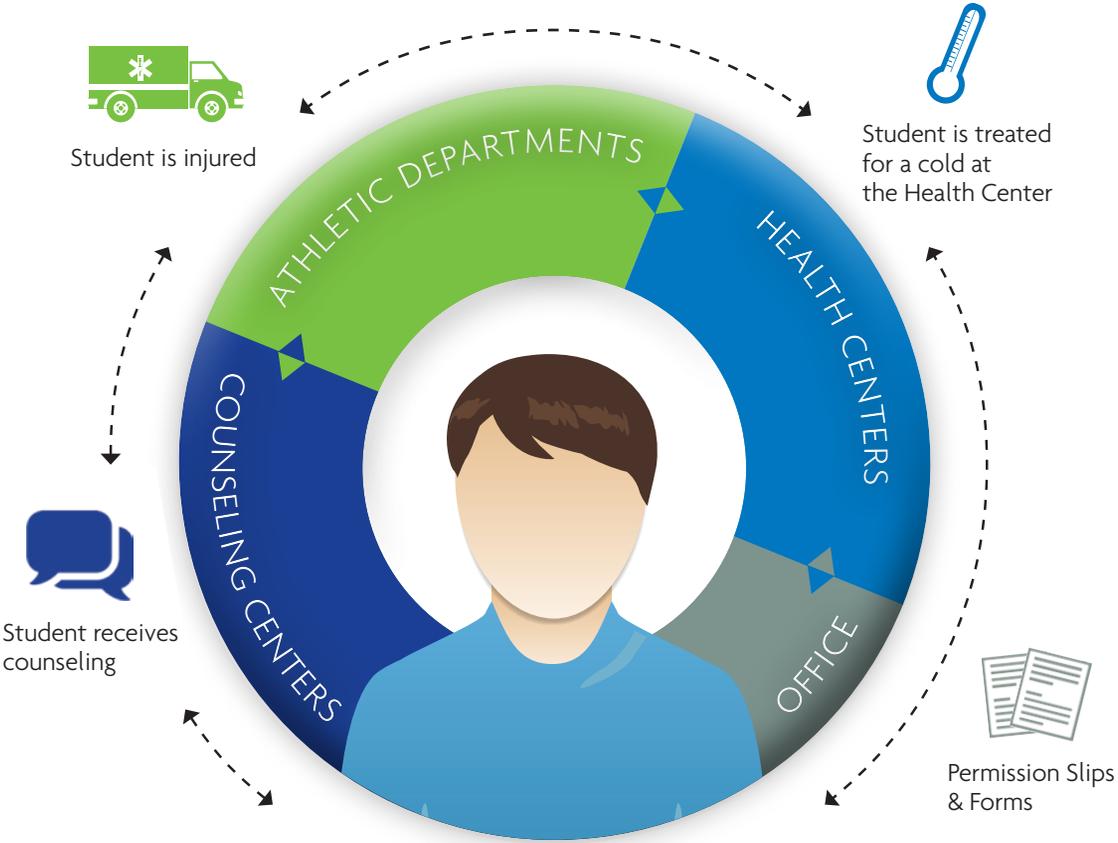
VIVATURE OFFERS NExTT, THE ONLY WEB BASED SOFTWARE THAT CAN BE USED TO TRACK INJURIES, MANAGE APPOINTMENTS AND DOCUMENT MEDICAL & COUNSELING VISITS.*

Using Oracle-based state of the art technology, NExTT makes documenting, tracking and reporting easy and simple. NExTT has six distinctly different software packages. Each of the software packages performs a unique function, but all reside within the same database. This allows you the ability to share important information easily and securely with other medical providers. Since NExTT is a web based software you can securely access your data from any device that has web access, allowing you to become mobile. In addition to tracking, documenting and reporting, NExTT has special functions within each software that are unique for the target group.

*Vivature performs all set-up and on-boarding



HOW NEXTT WORKS:



Electronic Health Records are easily transferred between all departments.



- NEXTT ATHLETICS**
 - Voice Dictation
 - Custom Templates/Forms
 - Online enrollment for new students
 - + more
- NEXTT HEALTH**
 - E-Prescribe
 - E-Lab
 - Practice Management System
 - + more
- NEXTT COUNSELING**
 - Custom Forms
 - Custom Notes and Templates
 - Axis V Module
 - + more
- NEXTT K-12**
 - Sharing of vital information
 - Parental Alerts for medications
 - Staff Alerts for any student status
 - + more
- NEXTT KIOSK**
 - Self-Treatment
 - Check-in for appointments
 - Check-in Paperwork on screen
 - + more
- NEXTT STATS**
 - Aggregation of data
 - Outcome based results
 - Custom results
 - + more

ATHLETIC DEPARTMENTS

VIVATURE USES ORACLE-BASED TECHNOLOGY TO BE YOUR ONE STOP SHOP FOR SPORTS MEDICINE MANAGEMENT. Using our Oracle-based technology we can provide solutions for billing, claims discounting, verification of insurance and NExTT, our injury tracking software.

BILLING

- Get reimbursed for all the medical services performed in your training room right now
- Enter information into our SOC1, HIPAA compliant injury management system without changing your daily routine
- Turn those records into dollars

SAMPLE OF BILLING COLLECTIONS:

	Average Collection	Average Student Athlete
Division 1	\$217,000	550
Division 2	\$112,000	400
Division 3	\$138,000	630
JC/CC	\$68,000	200



K-12 CONCUSSION DATABASE:

- Baseline concussion test performed by Vivature's medical staff for students 7th-12th grade
- Results stored in NExTT
- Test results sent to all parents
- Free for the school
- Student insurance is billed for test cost

CLAIMS DISCOUNTING

- Save money by performing re-pricing services on your medical claims
- Reduce your uninsured/out-of-network/denied claims by running them through our commercial PPO (Preferred Provider Organization) network
- Reduce costs by 40%-70%

VERIFICATION OF INSURANCE

- Verify insurance for all student athletes
- Access coverage information such as deductible levels, coinsurance, co-pay information, expiration dates, etc
- Schedule up-to-date information on student athlete insurance coverage to run at different times

HEALTHCARE REFORM

UTILIZING HEALTHCARE REFORM, WE CAN SAVE YOU THOUSANDS OF DOLLARS.

We will enter your under- insured, uninsured and international students into the Healthcare Exchange.

FEATURES

- Monthly Verification of Insurance
- Consolidated Billing (One Check for all Premiums)
- Multiple billing options (monthly, semester, or annual)
- Online Enrollment
- Option for Exchange Subsidy Enrollment & National PPO Networks
- Plans do not exclude athletic related injuries. Enroll both international and US residents. Plans cover Rx, Physical Therapy, Baseline Concussion and Labs
- Dental and Vision Available
- No pre-existing condition or underwriting
- No Claim Forms
- Claims experience (Loss Ratios) are no longer attached to the school
- Single Deductibles (No per occurrence deductibles)
- No medical underwriting, TPA or Broker Fees
- Coverage continuing with the student upon graduation if desired
- Policy is EVERGREEN (no annual renewal needed)
- Ability to use student health plans as qualified coverage until qualified event occurs

“ Vivature has been a great asset to our department for cost savings. Extremely helpful and supportive during the transition to a new system and overall great company. ”

SARAH B. RABE, MS
ATC/L ■ The University of Memphis

NExTT ATHLETICS

- Voice Dictation
- Custom Templates/Forms
- Online enrollment for new students
- Random Drug Test Selector
- Quick Treatment Module

NExTT K-12

- Sharing of vital information
- Parental alerts for medications
- Staff alerts for any student status
- Online immunization records
- On-boarding of student information

NExTT STATS

- Aggregation of data
- Outcome based results
- Custom results
- Real-time information
- Easy to read results

HEALTH & COUNSELING CENTERS

VIVATURE CAN ADD INCREMENTAL REVENUE TO YOUR BUDGET AND SAVE STUDENTS MONEY by billing a student's private health insurance on your behalf. We make it possible for you to not only bill insurance companies, but also to do so as in-network providers. This sustainable funding source is provided at no cost to you or your students. In addition, our comprehensive software solution provides our **student portal, practice management system and electronic medical records**. Should you want to keep your current software, we will provide the interface at no charge.

CAMPUS HEALTH CHALLENGES

Your institution is searching for ways to increase revenue without raising tuition and fees. Your university leadership and governing body are expecting your health center to do more with less. Meanwhile, your students are expecting you to transition to digital delivery of information. If your health center can use additional revenue to expand services, limit student fee increases or avoid outsourcing, then Vivature can help.

A current example of revenue collected from different size schools both public and private.

	Large Public	Small Public	Large Private	Small Private
Student Population	58,400	10,300	12,570	4,035
Billable Claims	19,400	2,540	12,700	1,860
Gross Collections	\$933,880	\$117,700	\$407,700	\$82,800

BILLING

- Credential your providers with insurers
- Complete all paperwork
- Teach you how to code
- Check compliance and provide ongoing coding education
- Make you more efficient so you don't have to add staff
- Walk you through implementation
- Tailor services to meet your unique needs
- Function solely as your insurance billing arm (we are not taking over your health center)
- Develop and execute marketing and communication plans to students and parents

COUNSELING CENTER FEATURES

- Role based security
- E-prescribe
- Ability to flag clients and prohibit claim submission

NExTT EHR application provides immunization, charting, referral management, ICD compatible.

NExTT Student Portal allows students to schedule appointments, manage demographics and health history data, manage adherence to campus health compliance rules and receive health related communications from providers.

NExTT PM application provides capability for individual, group and outreach appointment scheduling across multiple locations, student insurance and accounting management, claim management and detailed financial reporting.

“By billing insurance through the Vivature program, we have made our Health Center more valuable on campus. We have been able to add services and better compete for qualified staff with the local community. It was best for our students and their parents.”

PAUL FERGUSON, BA, MA
Director, Health Services ■ Georgia Southern University

NExTT HEALTH

- E-Prescribe
- E-Lab
- Practice Management System
- Electronic Health Record
- Patient Chart (Easy to Read)

NExTT COUNSELING

- Custom Forms
- Custom Notes w/ Custom Templates
- Axis V Module
- Group/Individual Sessions
- Practice Management

FREQUENTLY ASKED QUESTIONS

ATHLETIC DEPARTMENTS

Q: *Is it illegal to bill for Athletic Training services?*

A: No. Anyone can bill for the services provided. Vivature takes your treatments, Dr. appointments, etc and turns them into revenue. Simply contact us for more information.

Q: *Can the history in our current Injury Tracking software be transferred into your platform?*

A: YES. Our Oracle based system can transfer your current and historical data into ours and make you 2014 compliant.

Q: *Do we have to sign up for all these services?*

A: No. All of our services are a la carte. This way you can build the service model that is right for your program.

Q: *What is involved with getting this process started?*

A: Once we have a signed contract, we simply ask that you provide us with some basic census information on your students as well as some basic information about your school. We then do all the set up for you.

HEALTH CENTERS

Q: *How does the Affordable Care Act affect college health?*

A: The Affordable Care Act includes several provisions affecting the services provided at campus health centers. Vivature's proven experience in providing credentialing and revenue cycle management services make us well positioned to address ACA's effects on campus health. Below are three primary elements of the ACA impacting campus health billing.

- All private health insurance offering dependent coverage must now allow their subscribers to cover dependents until age 26.
- If you are an in-network provider, students will not be responsible for any cost sharing (copayment or coinsurance) for preventive health services, even if they haven't satisfied their deductible. Preventive health services covered at no cost to the student includes alcohol misuse screening, blood pressure screening, cholesterol screening, depression screening, diabetes screening, diet counseling, immunizations, obesity screening/counseling, STI prevention counseling/screening, tobacco cessation interventions, and a full complement women's health services.
- The expansion of Medicaid and the Children's Health Insurance Plan (CHIP), creates an opportunity for providing coverage to students that traditionally would have been uninsured.

Q: *Our health center is currently experiencing some financial constraints; how can we pay for Vivature's solution?*

A: We receive our compensation through a negotiated percentage of collections. We only get paid, if we collect from insurance companies on your behalf. Additionally, we will provide revenue guarantees based upon certain health center practice metrics being met.

Q: *Is insurance billing going to create an administrative burden to our center providers/counselors and staff?*

A: Absolutely not! Vivature has processes to on-board student data and take the bite out of transitioning to a billing model. We also provide as part of our service, access to our NExIT Practice Management and Electronic Health Record software platform. These robust tools will help you manage all administrative and clinical aspects of the health center.

Q: *Some students are uninsured, or under-insured. Will the health center have to turn them away if we went to a billing model?*

A: Absolutely not. Vivature has processes to address uninsured students. In fact, current Vivature partners have found insurance billing as an opportunity to educate uninsured students about insurance.

COUNSELING CENTERS

Q: *How does insurance billing affect confidentiality between behavioral health providers and their clients?*

A: The HIPAA Privacy Rule states that protected healthcare information (PHI) may only be used for its own treatment, payment, and health care operations. PHI may not be disclosed without specific permission from the patient.

Q: *Can we protect students that are dependents on their parents insurance from learning of their participation in counseling services?*

A: Insurance explanation of benefits which are sent to insurance subscribers do not include diagnosis information, however Insurance billing does not need to be implemented with students that have these concerns.

Q: *Do we have to use Vivature's EHR for the clinical documentation in order to implement insurance billing?*

A: While we believe that the Vivature solution would be beneficial, you can continue to use your own clinical documentation methodology.

“ Simply put, NExTT is a major time saver. Because NExTT is portable, I can enter in all the information while actually treating the athlete. I no longer have to run back to my desk to document the treatment, thus my training room runs more efficiently. ”

JOSEPH WHITE
Head Athletic Trainer ■ Frisco Liberty HS



HOW DO I LEARN MORE?

Call us today at 1.800.555.9073 to talk to a representative who can explain further how we can help your department.



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